

## Health Care Analysis ABC Company

Prior Reporting period:  
**January 01, 2002 – December 31, 2002**

Current reporting period:  
**January 01, 2003 – December 31, 2003**

ABC Company Payer-Consultant Login

### Cost Summary Comparison

The Cost Summary Comparison section shows the base enrollment count, cost reduction amounts, and savings for ABC Company. These figures are then compared to a number of other cost, or fee, providers (not included) compared to the company's primary costs for medical and prescription drug benefits.

All results in this section are compared against those for your reporting period. Periodic comparisons are shown for the amount of benefits paid per employee, and the percent of benefits paid for high cost categories.

Graph 1: Payer-Consultant - Medical vs Drug

PERFORMANCE RATIO

Graph 2 shows the average costs of employees and members enrolled in ABC Company's health care benefits plan during the current period. The results are compared against those from the prior period.

Graph 3 shows the total amount ABC Company paid for claims during the current period. The results are compared against those from the prior period.

During the current period, there were an average of 100 employees enrolled for health care benefits. This is an increase of 10% from the prior period.

ABC Company

### Cost and Utilization Trends

#### Benefits Paid - Medical and Drug - Report

| Category | Subcategory                 | Type of Care | Current Period | Previous Period | % Change | Current Period | Previous Period | % Change |
|----------|-----------------------------|--------------|----------------|-----------------|----------|----------------|-----------------|----------|
| Employee | Employee & Immediate Family | Medical      | \$ 100         | \$ 100          | 0%       | \$ 100         | \$ 100          | 0%       |
|          | High Costers                | Medical      | \$ 200         | \$ 200          | 0%       | \$ 200         | \$ 200          | 0%       |
|          | High Non-High Costers       | Medical      | \$ 300         | \$ 300          | 0%       | \$ 300         | \$ 300          | 0%       |
|          | High-Risking                | Medical      | \$ 400         | \$ 400          | 0%       | \$ 400         | \$ 400          | 0%       |
|          | High-Performing             | Medical      | \$ 500         | \$ 500          | 0%       | \$ 500         | \$ 500          | 0%       |
| Employee | Medical                     | Medical      | \$ 1,000       | \$ 1,000        | 0%       | \$ 1,000       | \$ 1,000        | 0%       |
|          | Pharmacy                    | Pharmacy     | \$ 200         | \$ 200          | 0%       | \$ 200         | \$ 200          | 0%       |
|          | Medical                     | Medical      | \$ 300         | \$ 300          | 0%       | \$ 300         | \$ 300          | 0%       |
|          | Pharmacy                    | Pharmacy     | \$ 400         | \$ 400          | 0%       | \$ 400         | \$ 400          | 0%       |
|          | Medical                     | Medical      | \$ 500         | \$ 500          | 0%       | \$ 500         | \$ 500          | 0%       |
|          | Pharmacy                    | Pharmacy     | \$ 600         | \$ 600          | 0%       | \$ 600         | \$ 600          | 0%       |
|          | Medical                     | Medical      | \$ 700         | \$ 700          | 0%       | \$ 700         | \$ 700          | 0%       |
|          | Pharmacy                    | Pharmacy     | \$ 800         | \$ 800          | 0%       | \$ 800         | \$ 800          | 0%       |
|          | Medical                     | Medical      | \$ 900         | \$ 900          | 0%       | \$ 900         | \$ 900          | 0%       |
|          | Pharmacy                    | Pharmacy     | \$ 1,000       | \$ 1,000        | 0%       | \$ 1,000       | \$ 1,000        | 0%       |
| Employee | Medical                     | Medical      | \$ 1,100       | \$ 1,100        | 0%       | \$ 1,100       | \$ 1,100        | 0%       |
|          | Pharmacy                    | Pharmacy     | \$ 1,200       | \$ 1,200        | 0%       | \$ 1,200       | \$ 1,200        | 0%       |
|          | Medical                     | Medical      | \$ 1,300       | \$ 1,300        | 0%       | \$ 1,300       | \$ 1,300        | 0%       |
|          | Pharmacy                    | Pharmacy     | \$ 1,400       | \$ 1,400        | 0%       | \$ 1,400       | \$ 1,400        | 0%       |
|          | Medical                     | Medical      | \$ 1,500       | \$ 1,500        | 0%       | \$ 1,500       | \$ 1,500        | 0%       |
|          | Pharmacy                    | Pharmacy     | \$ 1,600       | \$ 1,600        | 0%       | \$ 1,600       | \$ 1,600        | 0%       |
|          | Medical                     | Medical      | \$ 1,700       | \$ 1,700        | 0%       | \$ 1,700       | \$ 1,700        | 0%       |
|          | Pharmacy                    | Pharmacy     | \$ 1,800       | \$ 1,800        | 0%       | \$ 1,800       | \$ 1,800        | 0%       |
|          | Medical                     | Medical      | \$ 1,900       | \$ 1,900        | 0%       | \$ 1,900       | \$ 1,900        | 0%       |
|          | Pharmacy                    | Pharmacy     | \$ 2,000       | \$ 2,000        | 0%       | \$ 2,000       | \$ 2,000        | 0%       |
| Employee | Medical                     | Medical      | \$ 2,100       | \$ 2,100        | 0%       | \$ 2,100       | \$ 2,100        | 0%       |
|          | Pharmacy                    | Pharmacy     | \$ 2,200       | \$ 2,200        | 0%       | \$ 2,200       | \$ 2,200        | 0%       |
|          | Medical                     | Medical      | \$ 2,300       | \$ 2,300        | 0%       | \$ 2,300       | \$ 2,300        | 0%       |
|          | Pharmacy                    | Pharmacy     | \$ 2,400       | \$ 2,400        | 0%       | \$ 2,400       | \$ 2,400        | 0%       |
|          | Medical                     | Medical      | \$ 2,500       | \$ 2,500        | 0%       | \$ 2,500       | \$ 2,500        | 0%       |
|          | Pharmacy                    | Pharmacy     | \$ 2,600       | \$ 2,600        | 0%       | \$ 2,600       | \$ 2,600        | 0%       |
|          | Medical                     | Medical      | \$ 2,700       | \$ 2,700        | 0%       | \$ 2,700       | \$ 2,700        | 0%       |
|          | Pharmacy                    | Pharmacy     | \$ 2,800       | \$ 2,800        | 0%       | \$ 2,800       | \$ 2,800        | 0%       |
|          | Medical                     | Medical      | \$ 2,900       | \$ 2,900        | 0%       | \$ 2,900       | \$ 2,900        | 0%       |
|          | Pharmacy                    | Pharmacy     | \$ 3,000       | \$ 3,000        | 0%       | \$ 3,000       | \$ 3,000        | 0%       |
| Employee | Medical                     | Medical      | \$ 3,100       | \$ 3,100        | 0%       | \$ 3,100       | \$ 3,100        | 0%       |
|          | Pharmacy                    | Pharmacy     | \$ 3,200       | \$ 3,200        | 0%       | \$ 3,200       | \$ 3,200        | 0%       |
|          | Medical                     | Medical      | \$ 3,300       | \$ 3,300        | 0%       | \$ 3,300       | \$ 3,300        | 0%       |
|          | Pharmacy                    | Pharmacy     | \$ 3,400       | \$ 3,400        | 0%       | \$ 3,400       | \$ 3,400        | 0%       |
|          | Medical                     | Medical      | \$ 3,500       | \$ 3,500        | 0%       | \$ 3,500       | \$ 3,500        | 0%       |
|          | Pharmacy                    | Pharmacy     | \$ 3,600       | \$ 3,600        | 0%       | \$ 3,600       | \$ 3,600        | 0%       |
|          | Medical                     | Medical      | \$ 3,700       | \$ 3,700        | 0%       | \$ 3,700       | \$ 3,700        | 0%       |
|          | Pharmacy                    | Pharmacy     | \$ 3,800       | \$ 3,800        | 0%       | \$ 3,800       | \$ 3,800        | 0%       |
|          | Medical                     | Medical      | \$ 3,900       | \$ 3,900        | 0%       | \$ 3,900       | \$ 3,900        | 0%       |
|          | Pharmacy                    | Pharmacy     | \$ 4,000       | \$ 4,000        | 0%       | \$ 4,000       | \$ 4,000        | 0%       |
| Employee | Medical                     | Medical      | \$ 4,100       | \$ 4,100        | 0%       | \$ 4,100       | \$ 4,100        | 0%       |
|          | Pharmacy                    | Pharmacy     | \$ 4,200       | \$ 4,200        | 0%       | \$ 4,200       | \$ 4,200        | 0%       |
|          | Medical                     | Medical      | \$ 4,300       | \$ 4,300        | 0%       | \$ 4,300       | \$ 4,300        | 0%       |
|          | Pharmacy                    | Pharmacy     | \$ 4,400       | \$ 4,400        | 0%       | \$ 4,400       | \$ 4,400        | 0%       |
|          | Medical                     | Medical      | \$ 4,500       | \$ 4,500        | 0%       | \$ 4,500       | \$ 4,500        | 0%       |
|          | Pharmacy                    | Pharmacy     | \$ 4,600       | \$ 4,600        | 0%       | \$ 4,600       | \$ 4,600        | 0%       |
|          | Medical                     | Medical      | \$ 4,700       | \$ 4,700        | 0%       | \$ 4,700       | \$ 4,700        | 0%       |
|          | Pharmacy                    | Pharmacy     | \$ 4,800       | \$ 4,800        | 0%       | \$ 4,800       | \$ 4,800        | 0%       |
|          | Medical                     | Medical      | \$ 4,900       | \$ 4,900        | 0%       | \$ 4,900       | \$ 4,900        | 0%       |
|          | Pharmacy                    | Pharmacy     | \$ 5,000       | \$ 5,000        | 0%       | \$ 5,000       | \$ 5,000        | 0%       |

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eSuite Reporting™

ABC Company

Report Date: 12/31/2003

Report Period: 12/31/2003

Report Type: Summary

Report User: Admin

Report Path: /reports/summary

Report Size: 100 KB

Report Status: Success

Report Error: None

Report Description: Summary report for ABC Company

Report Content: Summary report for ABC Company

Report Footer: Copyright © 2003 Ingenix, Inc.

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eSuite Reporting

**Ingenix eSuite Reporting** uses your customers' employee medical and drug claims data, enrollment data, normative measures, and sophisticated methodologies to provide comprehensive health care analysis reports. The comprehensive report package facilitates an employer's fast and efficient analysis of health related expenditures and utilization trends. Automatically generated reports can be delivered to your employer customers in either a static format or with interactive capabilities.

## **Value**

Distinguish your services by providing business-critical information that identifies cost saving and quality improvement opportunities for the employer customer:

- Benefits Management
- Pharmacy Management
- Network Management
- Financial Management

## Customized Solutions

eSuite Reporting creates boardroom-ready report packages. Tailored packages begin with a customized data warehouse and include standard reports that may be supplemented with graphs and detailed analytic observations. The report packages can be delivered to your employer clients on a scheduled basis with varying frequency (annually, semi-annually, quarterly, or monthly). Internal staff and/or employer clients can gain access to the data for further detailed analysis.

## Routine Reporting

eSuite's employer-specific reporting supports your clients' strategic financial and benefits goals. Ingenix offers multiple reporting options including:

- Variable number of reports
- Executive summaries created by Ingenix staff
- Static reports or ad hoc queries
- Episodic grouping methodology
- Flexible and interactive reporting

### Routine reporting can help your employer clients address the following business questions:

- What were my health benefits costs and where were expenditures concentrated (i.e. inpatient, outpatient, pharmacy, etc.)?
- What is driving my trend and what can I expect next year?
- How does my experience compare to other organizations like mine?
- What control measures have been implemented?
- What future initiatives will help me best manage my health benefits and associated costs?
- What value am I receiving from my health benefits vendors?

Your employer customers want comprehensive reporting for fast and efficient analysis of health-related expenditures and utilization trends. And, they want the reports to be available on an automated or dynamic basis. **BE THEIR HERO.**



## Reasons To Team With Ingenix

### LEADERS IN THE INDUSTRY

With twenty years of experience, Ingenix is an industry leader in data integration services and decision-support tools for employers. Ingenix now offers eSuite Reporting for health plans, third-party administrators, consultants, and consortiums.

## About Ingenix

### THE VALUE OF EXPERIENCE

Ingenix serves the employer, payer, property and casualty, pharmaceutical, and life insurance markets with software and database products that help leaders make better administrative, financial, and clinical health care decisions. This industry-wide experience—gained in helping more than 230,000 health care customers—affords Ingenix a singular perspective on the U.S. health care market and an enhanced ability to address customers' unique requirements.

## Contact

### FOR MORE INFORMATION

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