

INGENIX®

Subrogation Services Identification Only™

Key Features ↙

- ← Identify a higher percentage of cases through SubroAnalytics™
- ← Augment existing internal subrogation recovery programs
- ← Leverage Ingenix experience, expertise and advanced analytics

Summary

Ingenix is the industry leader in Subrogation Services, recovering and saving Payers more than \$200 million in 2007. Now for the first time, Ingenix customers can leverage the experience, expertise and advanced analytics tools that Ingenix internal teams have been using for years.

Implementing Ingenix full-service Electronic Identification Services, clients identified two to five times greater the number of potential subrogation cases than they identified on their own. For some of our clients, the increase in identified cases more than doubled their subrogation recovery dollars.

Ingenix Subrogation Services Identification Only (ID Only™) Service augments existing internal customer programs by enhancing the clients' identification of subrogation cases. Motor vehicle accidents, medical negligence, work related accidents, premise liability, assaults and defective product injury cases are among the many potential cases identified for clients through this Service. Ingenix applies powerful analytics built on vast databases to identify a higher percentage of these cases. The client's internal recovery staff then investigates each case to determine the party responsible for the liability.

Identify a higher percentage of cases using Ingenix SubroAnalytics™

Go beyond looking at common ICD codes. Using SubroAnalytics™ we look at 3700+ ICD9 codes and screen up to four diagnosis codes—not only the primary diagnosis code.

Ingenix Subrogation Services' team of trained researchers and statisticians have developed proprietary analysis techniques called **SubroAnalytics™** to continually improve recovery results. SubroAnalytics™ uses predictive analytics to identify increased subrogation and savings opportunities, provide data that will enable the business to make better decisions and improve processes in order **to maximize recoveries**. Ingenix SubroAnalytics™ algorithms are built leveraging the Ingenix databases which include information on more than 50 million individuals and more than 20 terabytes of statistically relevant data elements.

Now for the first time, Ingenix will equip payers with the same Analytics and Identification techniques that its own team has used to produce industry leading subrogation recovery results.

Augment your existing internal recovery programs

Ingenix has been a leading provider of Subrogation Services to Medical Payers since 1990 and continues to grow with gross prevention and recoveries of over \$200 million in 2007.

Ingenix is now enabling Medical Payers to leverage the identification technology and advanced analytics that it uses to augment its own subrogation staff. By utilizing Ingenix ID Only Service, your subrogation recovery staff will be able to prioritize their work based on Ingenix expertise and data analysis without the lengthy ramp-up time required for many product implementations.

Ingenix ID Only Service using Ingenix proprietary SubroAnalytics™ augments existing internal customer programs by enhancing identification of cases. SubroAnalytics™ algorithms determine the tiering (or prioritization) of which treating members have a higher probability of opening a subrogation case and thus allow customers to better utilize internal staff and maximize their recoveries. Using Ingenix SubroAnalytics™ you will be able to work higher priority cases first rather than spending valuable time on cases that have a lower probability of opening a subrogation case.

Ingenix Full Service Subrogation and Prepayment Solutions

Ingenix Full Service Subrogation and Injury Coverage Coordination are also available for Medical Payers that choose to leverage the experience and expertise of Ingenix investigators and legal team. Ingenix Full Service Subrogation Services and Injury Coverage Coordination identify, investigate, prevent and recover payments related to accident-related medical and disability expenses. Full Service manages the entire process from identification prepayment savings opportunities to collecting subrogation recovery dollars. **Ingenix Injury Coverage Coordination and Subrogation Services have helped health plans prevent and recover more than \$200 million in accident-related claims last year.**

Ingenix | Intelligence for Health Care | www.ingenix.com

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